



CUSTOM CREATIONS: As You Like It

Custom requests—fill the order with help from our studio



Custom options include aprons of any height your client can envision, and counter sinks. This newly popular design gives the option of a continuous stretch of metal that forms the sink and the counter. It's a sleek and elegant feature that homeowners are calling for more regularly.

As you well know, the demand for high quality hand-crafted custom fixtures is greater than ever. We here at Oregon Copper Bowl Company are committed to filling this demand. We do everything we can to meet the unique needs and desires of every one of your customers, and surpass their expectations for excellence in design and function. A close look at any of our hand-crafted pieces proves this, whether it be a basin, counter sink, or bathtub.

From simple, elegant polished nickel bowls to elaborate burnt copper

Custom Creations, continued on back

OREGON COPPER BOWL COMPANY

The Original – Handcrafted in America.

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CALL US AT

541.485.9845

To Discuss The Quote

For Your Custom Specification

Custom Creations, continued

Our creations move from our studio to homes throughout the world, creating signature spaces that reflect artisanship and integrity.

fountains, our creations move from our studio to homes throughout the world, creating signature spaces that reflect artisanship and integrity. Through crafting pieces of heirloom quality, we are honored to impart beauty and functionality for generations to come.

The array of materials, textures, finishes and fittings we offer enables your customers to realize their dream environments, whether conservative or avant-garde. Working with the purest materials on the market, we offer heavy-gauge three and four pound copper and brass. Our textures can be either polished or hammered. Finishes range from subtle to stunning: polished copper, antique copper patina, bright and satin nickel, polished and antique brass, polished and satin gold, and Oregon Sunset—a lustrous nickel and copper finishing process.



Our bowls and sinks come in drop-in, under-counter and vessel versions, as well as full-height, half and variable aprons. We even offer counter sinks—sinks that continue into the counter as one piece.

In this newsletter's Q/A section you will find a complete checklist of options to consider as you help determine the specifications for a custom order. From conceptualizing a design, to fleshing out various design elements, to assisting in the fine-tuning of a project, we are engaged in the entire process of filling a custom order according to the exacting standards we apply to all our work. And, of course, all our products are certified through the International Association of Plumbing and Mechanical Officials (IAPMO).

As you can tell, the possibilities for individualized pieces at Oregon Copper Bowl are virtually limitless. If your customer can imagine it, we will do everything we can to make the vision a reality.

From the Founder



I am excited to be entering my ninth spring as founder of Oregon Copper Bowl, and feel especially inspired as I delve into the work of creating custom pieces that solve unique design problems or satisfy distinct tastes. This issue showcases such work, and sheds light on the process involved in crafting specialized pieces. It also offers tips for developing a custom sink quote that ensures the customer's vision becomes a reality in our studio.

As you work with customers to determine which products will best serve their needs, I hope you will keep in mind Oregon Copper Bowl's dedication to filling customized orders of unrivaled quality.

We approach every custom project with the careful attention to detail you've witnessed in our sinks and basins. We provide the best quotes, the finest craftsmanship, and the strongest communication

and collaboration throughout the process—with the result that your customers receive exactly what they envisioned.

Remember, too, that we remain 100 percent committed to the Displaying Dealer distribution model for selling our basins—we do not go through designers, contractors or the Internet. Because we work exclusively through our dealerships, you can rest assured we work with your interests in mind.

We are always happy to talk with you about your customer's projects and special needs, and are eager to help find the most viable solutions. We strive to ensure that there is a "meeting of the minds" between your client, your showroom and Oregon Copper Bowl. This partnership is directly responsible for hundreds of happy customers.

Thank you for your continued business and your loyalty to our craftsmanship and service.

Studio Quarterly is a publication for the dealers and specifiers of Oregon Copper Bowl Company creations. Our mission is to provide relevant news and information you can use. We welcome your comments at info@oregoncopperbowl.com. To be added or removed from our mailing list, please call 541-485-9845.

In the Studio: Style by Design

Fulfilling Special Requests



Our Old World artisan's method of dedicating one piece at a time lends itself perfectly to customized work. Nearly one-third of our kitchen sink orders are custom for one reason or another, whether because of the dimensions or the combination of finishes. Yet because we create one piece at a time, even when it's a standard order, meeting a custom request is not necessarily that different from filling a standard order. Here's how we do it:

We start with the customer's order, whether it's for a sink, bathtub, basin, fountain or a countersink. By the time it is on our studio's "to do" board, we have already consulted with the client or client's representative, making sure that the request is crystal clear, and that the design can be implemented to the exacting standards for longevity and performance that we adhere to.

In the studio, we go to work hand-crafting the copper according to size and shape specifications. If the piece is to be hammered, we take it into our sound-proof "texture" room and select the ball-peen hammer that will deliver the proportionally correct texture. For example, a farmhouse sink could undergo thousands of strikes—all carefully delivered to create a texture closer to sculpture than distress.

From here, the piece makes its way to the finishing area. With more than a dozen options, and virtually endless combinations, this is the point at which pieces can become even more unique and distinctive. Whether we create the popular antique copper patina, or we hand-rub it to a smooth, non-directional satin sheen, hours of work go into the order. That's to say nothing of some of the really special finishes, like the Oregon Sunset. This hand-crafted finish is achieved through our unique process of polishing, hand-hammering, plating and refinishing to deliver ridges of bright copper and hollows of nickel.

Once our completed, artist-signed custom pieces are out of the studio and in their intended spaces, they continue to acquire rich undertones and subtle highlights that only enhance their distinctiveness over time. Graceful aging and timeless style are part of the Oregon Copper Bowl Company approach.

If You Can Imagine It, We Can Craft It



HAND-CRAFTED IN AMERICA

FUNCTIONAL PERFECTION

HEIRLOOM QUALITY

LIMITLESS OPTIONS

UNRIVALED CRAFTSMANSHIP

Call For Your Custom Quote: 541.485.9845

Q: How do I work on developing a quote for a custom sink?

A: Here at Oregon Copper Bowl we take the custom basin business very seriously. And we know that, as display dealers committed to meeting clients' exact specifications, you do too. To help simplify your work and ensure all the bases are covered before production on a custom piece begins, we've developed the following list of questions for you to consider. With these questions answered, we can ensure what we call the "meeting of the minds" between your customer, your showroom and our studio. That's the secret to our combined success.

- What are the exact inside and outside dimensions of the basin?
- Is it copper, nickel, brass or stainless steel?
- Is it an undercounter, drop-in, pedestal, countersink, or other design?
- If it's a countersink (a sleek piece that's a continuous counter combined with sink) what are the specifications of each element, including the backsplash and any other optional details?
- Does it have an apron?
- If yes, is it a traditional front apron, or full-surround? Is it full-height, half or variable?
- Is a drainboard included in the design?
- Is the drain placement center, left, right?
- What about faucet placement?
- What kind of texture does it have—hammered, polished?
- What kind of finish is requested—antique copper patina, satin nickel, etc.?
- Are there any other special considerations?

Bowl Dimensions

Once you've gone through the above checklist with the customer and submitted the information to us, you can expect to receive an estimate as promptly as possible—usually within 24 hours. We are also happy to do shop drawings to confirm the design. We are committed to crafting precisely what the customer envisioned, and delivering a custom piece unrivaled in quality of materials, design, craftsmanship and value.

